

Amit Kumar Gupta

Sales and Marketing Executive



1 Year 06 Months



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Profile Summary

A highly motivated and results-oriented Sales Executive with a proven track record of exceeding sales targets and building strong client relationships. An energetic and enthusiastic sales executive, assisting customers for the past 1.5 years to find what they are looking for. My skills include assessing prospects, making most of the available options, and closing a profitable deal. I also take on follow-up roles as and when required.



Education

MBA/PGDM, 2024

**Dr. APJ Abdul Kalam Technical University,
Lucknow**

BCA, 2020

Maharaj Balwant Singh P.G. Collage, Varanasi

12th, 2017

**Uttar Pradesh,
Hindi**

10th, 2015

**Uttar Pradesh,
Hindi**



Work Experience

May 2024 - Present

Sales and Marketing Executive

NuHome Furnishing

- Build and maintain strong relationships with existing dealers to ensure smooth operations.
- Identify and onboard new dealers to expand market reach.
- Promote and sell fabric albums and rolls for curtains and upholstery.
- Ensure timely payment collection from dealers.
- Assist in market research, branding and marketing initiatives.
- Maintain data records for future marketing planning.
- Working with high value clients and Key Accounts for garnering higher share of wallet for Nuhome Décor.
- Arranging dealer meets, interactions with Architects, Interior Decorators & related consultants for brand building & business development



Key skills

- Sales And Marketing
- Field Sales
- Marketing Executive
- Field Sales Executive
- Field Marketing
- Key Account Management
- Assistant Sales Manager



Personal Information

City **Delhi**
Country **INDIA**



Hobbies

- Exercise and Yoga
- Travelling
- Listening Songs



Languages

- Hindi
- English



Projects

30 Days

Bajaj Finance

Work as a executive & also Study of operation of inner office



Certification

- Course On Computer Concept